

Message Text

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61

ORIGIN COME-00

INFO OCT-01 EUR-06 ADP-00 EB-05 RSC-01 /013 R

66639

DRAFTED BY:COMM/BEWT/TDAD/JOANNE KAY 8/28/73

APPROVED BY:EB/OCA/REP:RCJORGENSEN

ROGER STECHSCHULTE-BEWT

JAMES ELLIS-BEWT

LBOWDEN-BEWT

JIM BLOW-BEWT

ESEGALL-EUR/EE STATE

EB/EWT-LLESE

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R 292112Z AUG 73

FM SECSTATE WASHDC

TO AMEMBASSY SOFIA

INFO AMEMBASSY PRAGUE

UNCLAS STATE 172250

E.O. 11652 NA

TAGS: OTRA, BEXP, BU, CZ

SUBJECT: PROPOSED VISIT OF COMMERCE TRADE DEVELOPMENT

ASSISTANCE OFFICER JOANNE KAY

REF: STATE A-3486

1. VISIT COMMERCIE OFFICER KAY PROPOSED SEPTEMBER 25-27, AFTER ATTENDANCE BRNO FAIR. AS MEMBER BEWT/TRADE DEVELOPMENT ASSISTANCE DIVISION KAY ADVISES U.S. FIRMS ON BROAD RANGE OF PROBLEMS AND OPPORTUNITIES INVOLVED IN DOING BUSINESS IN EASTERN EUROPE, SPECIFICALLY IN THE MACHINE TOOL, AGRIBUSINESS, CONSUMER GOODS, TEXTILE MACHINERY AND POLLUTION CONTROL AREAS. KAY HAS HAD CONTACT WITH SEVERAL COMPANIES NOW ENGAGED IN DISCUSSIONS WITH BULGARIANS ON VARIOUS PROJECTS INCLUDING AMERICAN CAN. SHE ALSO WORKED WITH LUKANOV DELEGATION DURING RECENT VISIT. COMMERCIAL COUNSELOR CHRISTOV HAS NOTIFIED TOROMANOV OF MFT OF POSSIBLE VISIT, AND HE MAY BE ABLE TO HELP WITH APPOINTMENTS.

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2. ACTION REQUESTED: EMBASSY COMMENTS/CONCURRENCE KAY
VISIT REQUESTED. HOTEL RESERVATIONS AND ASSISTANCE IN MAKING
APPOINTMENTS WITH APPROPRIATE FTO'S, MINISTRIES APPRECIATED.
(FYI KAY INFORMED CHRISTOV THAT VISIT IS NOT TO DISCUSS POLICY
MATTERS BUT TO ENABLE KAY TO FAMILIARIZE SELF WITH WORKINGS AND
PERSONNEL OF VARIOUS TRADE ORGANIZATIONS TO BETTER ASSIST U.S.
COMPANIES IN DOING BUSINESS IN BULGARIA. END FYI). PLEASE COPY
REPLY TO KAY C/O PRAGUE/ECON AFTER AUGUST 28. EMBASSY'S
ASSISTANCE GREATLY APPRECIATED. ROGERS

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TAGS: OTRA, BEXP, BU, CZ
To: SOFIA
Type: TE
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